# **Cabinet**



**AGENDA ITEM** 

Listening Learning Leading

Report of Head of Finance

Author: Peter Armstrong

Telephone:

Textphone:

E-mail: peter.armstrong@southandvale.gov.uk

Wards affected: All

South Cabinet member responsible: Councillor Pieter-Paul Barker

Tel: 01844 212438

E-mail: pieter-paul.barker@southoxon.gov.uk
To: Joint Audit and Governance Committee

Dates: 30 January 2025

# Treasury management and investment Strategy 2025/26

#### Recommendations

That Cabinet:

- 1. Considers any comments from Joint Audit and Governance Committee
- 2. notes the treasury management strategy 2025/26, prudential indicator limits and annual investment strategy as set out in Appendix A, and

recommends these to Council:

- 3. To approve the treasury management strategy 2025/26 set out in Appendix A to this report.
- 4. To approve the prudential indicators and limits for 2025/6 to 2027/28 as set out in Appendix A.
- 5. To approve the annual investment strategy 2025/6 set out in Appendix A, and the lending criteria detailed in table 6.

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#### **Purpose of report**

- 1. This report presents the council's Treasury Management Strategy (TMS) for 2025/26. This sets out how the council's treasury service will support financing of capital investment decisions, and how treasury management operates day to day. It sets out the limitations on treasury management activity informed by the prudential indicators, within which the council's treasury function must operate.
- 2. The strategy is included as appendix A to the report. This report includes the three elements required by legislation as follows:
  - The prudential and Treasury indicators required by the CIPFA Prudential Code 2021 for Capital Finance in Local Authorities and CIPFA TM code of Practice 2021;
  - The annual investment strategy. This sets out the council's criteria for selecting counterparties and limiting exposure to the risk of loss on its investments.
  - A statutory duty to approve a **minimum revenue provision** policy statement, (appendix A, paragraphs 15-20).

The council's Section 151 officer is required by the CIPFA Code of Practice on Treasury Management 2021 to bring the treasury management strategy to full Council for approval on an annual basis.

# **Corporate objectives**

3. Managing the finances of the authority in accordance with its treasury management strategies will help to ensure that resources are available to deliver services and meet the councils' strategic objectives.

# **Background**

- 4. Treasury management is defined as: "The management of the local authority's borrowing, investments and cash flows, including its banking, money market and capital market transactions; the effective control of the risks associated with those activities; and the pursuit of optimum performance consistent with those risks."
- 5. The primary function of the treasury management service is to manage cashflow and ensure cash is available when needed. Surplus monies are deposited with low-risk counterparties and financial instruments with adequate liquidity to fund expenditure commitments.
- 6. The funding of the council's capital expenditure is also a function of treasury management. The capital programme provides a guide to the funding needs of the council and informs long-term cash flow plans to ensure that the council can meet its capital spending obligations. All expenditure of a capital nature is managed through the council's capital programme and is not covered by this report.

- 7. The treasury management and annual investment strategy set out the council's policies for managing investments and confirms the council gives priority to the security and liquidity of those investments. It also includes the prudential indicators for the next three years; these demonstrate that the council's capital investment plans are affordable, prudent and sustainable.
- 8. The council's treasury management strategy 2025/26 is attached in appendix A. Whilst every attempt has been made to minimise the technical content of this report, it is, by its very nature and the need for compliance with associated guidance, technical in parts. A glossary of terms in appendix G should aid members understanding of some technical terms used in the report.

#### Recommended changes to the treasury management strategy

9. Council approved the 2024/25 treasury management strategy on 8 February 2024. Whilst there are no changes to the counterparty selection criteria in the proposed strategy for 2025/26 which Cabinet is asked to recommend to Council, following a recommendation by the Joint Audit and Governance Committee officers will work with Link Treasury Services Limited (MUFG Corporate Markets Treasury Limited from 20 January 2025) to consider potential alternative options for the council's current investment in Unit Trusts.

## Financial implications and risk assessment

- 10. This report and all associated policies and strategies set out clearly the parameters the council must work within. It is important that the council follows the approved treasury management strategy which is designed to help protect the council's finances by managing its risk exposure.
- 11.Link Treasury Services Limited (MUFG Corporate Markets Treasury Limited from 20 January 2025) has provided a counterparty methodology, but given the council's balances, we have expanded on this methodology to include additional building societies to ensure a diversified portfolio.
- 12. Base rate is currently 4.75 per cent. The Bank of England reduced the rate from a peak of 5.25 per cent in two separate 0.25 per cent tranches in August and November 2024.
- 13. Link Treasury Services Limited (MUFG Corporate Markets Treasury Limited from 20 January 2025) latest base rate forecast anticipates that the next bank base rate change will be a fall to 4.5 per cent by the start of the 2025/26 financial year, with rates further reducing to 3.75 per cent by the end of March 2026. Table 1 below gives an estimate of the investment income achievable for the council next five years. As a result of the anticipated downward trajectory of interest rates over the medium term, and the associated reduction in income available to support council activities, officers intend to conduct a review of current and potential longer-term holdings, based on an understanding of the council's cash flow needs over that period.

Table 1: Medium term investment income forecast						
	2025/26	2026/27	2027/28	2028/29	2029/30	
	£000's	£000's	£000's	£000's	£000's	
Forecast as at December 2024	7,345	5,606	4,996	4,329	3,871	

14. The 2025/26 budget setting report and medium-term financial plan will take into account the latest projections of anticipated investment income.

## Legal implications

- 15. There are no significant legal implications as a result of the recommendations in this report. Compliance with the CIPFA Code of Practice for Treasury Management in the Public Services and the MHCLG (formerly "DLUHC") Ministry of Housing, Communities and Local Government, Local Government Investment Guidance provides assurance that the council's investments are, and will continue to be, within its legal powers.
- 16. The council must approve any amendment to the treasury management strategy and annual investment strategy in accordance with the Local Government Act 2003 (the Act), the CIPFA Code of Practice for Treasury Management in the Public Services and the MHCLG Local Government Investment Guidance under Section 15(1) (a) Local Government Act 2003 and CIPFA Prudential Code for Capital Finance.

# Climate and ecological impact implications

- 17. There are no climate or ecological implications arising from this report, however the council can make significant impact via future investment opportunities and operational changes. Numerous changes have already been made to ensure that climate is a key consideration in key documents and processes (such as the procurement strategy), and this will become more evident in future decision making. As opportunities to support the climate ambitions of the council arise, they will be considered and appropriately weighted to include any climate or ecological impacts.
- 18. In order to comply with treasury management professional guidance, the council's investments must prioritise security, liquidity and yield in that order. Environmental, Social and Governance (ESG) factors represent a fourth consideration in the decision-making process and whilst this is something that the councils are exploring it is in the context of the need to comply with the priorities outlined in the guidance. The council's ESG policy is shown in Appendix E.

# **Equalities implications**

19. There are no equalities implications in this report.

#### Risks

20. The council operates within the treasury limits and prudential indicators set out in its treasury management strategy. Security of capital remains the main objective.

#### Conclusion

21. This report introduces the treasury management strategy and the annual investment strategy for 2025/26 which are appended to this report, together with the prudential indicators for approval council approval. These documents provide the parameters within which the council's treasury management function will operate.

#### **Background papers**

- Chartered Institute of Public Finance and Accounting (CIPFA) code of practice for treasury management in the public sector.
- DCLG Local Government Investment Guidance
- Chartered Institute of Public Finance and Accounting (CIPFA) Prudential Code 2021

## **Appendices**

Appendix A Treasury Management Strategy 2025/26

Appendix B Economic Background

Appendix C Risk and performance benchmarking

Appendix D Explanation of Prudential and Treasury Indicators

Appendix E TMP1 extract

Appendix F Extension to the responsibilities of the S151 officer

Appendix G Glossary of terms

## Appendix A

## **Treasury Management Strategy 2025/26**

#### Introduction

- 1. The primary function of the treasury management service is to ensure the council's cash flow is adequately managed, with cash being available when it is needed. Surplus monies are invested in low-risk counterparties or instruments commensurate with the council's low risk appetite, providing adequate liquidity initially before considering investment return. The second main function of the treasury management service is the funding of the council's capital plans.
- 2. Whilst any commercial initiatives or loans to third parties will impact on the treasury function, these activities are generally classed as non-treasury activities, (arising usually from capital expenditure), and are separate from the day-to-day treasury management activities.
- 3. CIPFA defines treasury management as:

"The management of the local authority's borrowing, investments and cash flows, its banking, money market and capital market transactions; the effective control of the risks associated with those activities; and the pursuit of optimum performance consistent with those risks."

#### **Treasury Management Reporting**

- 4. The Council is currently required to receive and approve, as a minimum, three main treasury reports each year, which incorporate a variety of policies, estimates and actuals.
  - a) Prudential and treasury indicators and treasury strategy (this report) The first, and most important report is forward looking and covers:
    - the capital plans, (including prudential indicators);
    - a minimum revenue provision (MRP) policy, (how residual capital expenditure is charged to revenue over time);
    - the treasury management strategy, (how the investments and borrowings are managed), including treasury indicators; and
    - an investment strategy, (the parameters on how investments are to be managed).
- b) A mid-year treasury management report This is primarily a progress report and will update members on the mid-year treasury performance, amending prudential indicators as necessary, and whether any policies require revision.
- c) An annual treasury report This report reviews performance for the previous financial year and provides details of a selection of actual prudential and treasury indicators and actual treasury operations compared to the estimates within the strategy.

#### **Scrutiny**

5. The above reports are required to be adequately scrutinised before being recommended to the Council. This role is undertaken by the Joint Audit and Governance Committee.

#### **Quarterly reports**

6. In addition to the three major reports detailed above, quarterly reporting to end of June and end of December is also required. However, these additional reports do not have to be reported to Full Council but do require to be adequately scrutinised.

#### **Treasury Management Strategy for 2025/26**

7. The strategy for 2025/26 covers the areas below:

#### Capital issues

- the capital expenditure plans and the associated prudential indicators;
- the minimum revenue provision (MRP) policy.

#### **Treasury Management issues**

- the current treasury position;
- treasury indicators which limit the treasury risk and activities of the Council;
- prospects for interest rates;
- the borrowing strategy;
- policy on borrowing in advance of need;
- debt rescheduling;
- the investment strategy;
- creditworthiness policy; and
- the policy on use of external service providers.
- 8. These elements cover the requirements of the Local Government Act 2003, (the Act) the CIPFA Prudential Code, MHCLG MRP Guidance, the CIPFA Treasury Management Code and MHCLG Investment Guidance.

#### **Councillor and Officer Training**

9. The CIPFA Code requires the Head of Finance to ensure that members with responsibility for treasury management receive adequate training in treasury management. This especially applies to members responsible for scrutiny. The councils' Treasury Management advisors provided training in February 2024. The training needs of treasury management officers and councillors will be reviewed, and further training will be arranged as required.

#### **Treasury Management Consultants**

10. On 16 May 2024 Link Group was acquired by Mitsubishi UFJ Trust & Banking Corporation. Following the acquisition, rebranding of the Treasury business will take place on 20 January 2025 and Link Treasury Services Limited will name change to MUFG Corporate Markets Treasury Limited. The Council uses Link

Treasury Services Limited (MUFG Corporate Markets Treasury Limited as of 20 January 2025), as its external treasury management advisors.

- 11. The Council recognises that responsibility for treasury management decisions always remains with the organisation and will ensure that undue reliance is not placed upon the services of external service providers. All decisions will be undertaken with regards to all available information, including, but not solely, treasury advisory services.
- 12. It also recognises that there is value in employing external providers of treasury management services in order to acquire access to specialist skills, knowledge and resources. The Council will ensure that the terms of their appointment and the methods by which their value will be assessed are properly agreed and documented and subjected to regular review.

#### **Capital Prudential Indicators**

13. The Council's capital expenditure plans (as detailed in the council's capital programme) are a key driver of treasury management activity. The output of the capital expenditure plans is reflected in the prudential indicators, which are designed to assist members' overview and confirm capital expenditure plans are prudent, affordable and sustainable.

#### Minimum Revenue Provision (MRP) Policy Statement 2025/26

- 14. The council's current 2025/26 capital programme will primarily be financed from internal resources, and external grant funding. If borrowing is undertaken, then the council will be required by statute to set aside funds in the annual revenue budget to amortise the principal element of any borrowing this is the MRP. There will also be a requirement to set aside revenue budget for the interest payments on any borrowing raised. Loans will generally be taken over the life of the assets being financed and amortised accordingly.
- 15. The council is required by regulation to approve an annual MRP policy before the start of the year to which it relates. Any in-year changes must also be submitted to the council for approval.
- 16.A variety of options are provided to councils for the calculation of MRP. The council has chosen the "asset life method" as being most appropriate. Using this method MRP will be based on the estimated life of the asset, in accordance with the regulations (this option must be applied for any expenditure capitalised under a Capitalisation Direction). Repayments included in annual PFI or finance leases are applied as MRP.
- 17. Currently, the council's MRP liability is nil. This will remain the case unless capital expenditure is financed by external or internal borrowing. The Head of Finance will determine the most appropriate repayment method, term of borrowing and duration of borrowing. The Capital Financing Requirement (CFR) estimate for the council is £30 million by the end of 2027/28.

Table 2: Example MRP and	d interest calculati	on
Loan Amount	£30,000,000	
Loan Duration	50	Years
PWLB Interest	5.100%	
2025/26 Tax Base	63,640	
	£	£ per Band D
MRP Element	£600,000	9.43
Annual Interest Cost	£1,530,000	24.04
Total	£2,130,000	33.47

#### **Prospects for Interest Rates**

18. The council has appointed Link Treasury Services Limited (MUFG Corporate Markets Treasury Limited as of 20 January 2025) as its treasury advisor and part of their service is to assist the council to formulate a view on interest rates. Link provided the following forecasts in November 2024. These are forecasts for Bank Rate, average earnings and PWLB certainty rates, gilt yields plus 80 bps.

**Table 2: Interest Rate Forecast** 

Link Group Interest Rate View	11.11.24	ļ										,	
	Dec-24	Mar-25	Jun-25	Sep-25	Dec-25	Mar-26	Jun-26	Sep-26	Dec-26	Mar-27	Jun-27	Sep-27	Dec-27
BANK RATE	4.75	4.50	4.25	4.00	4.00	3.75	3.75	3.75	3.50	3.50	3.50	3.50	3.50
3 month ave earnings	4.70	4.50	4.30	4.00	4.00	4.00	3.80	3.80	3.80	3.50	3.50	3.50	3.50
6 month ave earnings	4.70	4.40	4.20	3.90	3.90	3.90	3.80	3.80	3.80	3.50	3.50	3.50	3.50
12 month ave earnings	4.70	4.40	4.20	3.90	3.90	3.90	3.80	3.80	3.80	3.50	3.50	3.50	3.50
5 yr PWLB	5.00	4.90	4.80	4.60	4.50	4.50	4.40	4.30	4.20	4.10	4.00	4.00	3.90
10 yr PWLB	5.30	5.10	5.00	4.80	4.80	4.70	4.50	4.50	4.40	4.30	4.20	4.20	4.10
25 yr PWLB	5.60	5.50	5.40	5.30	5.20	5.10	5.00	4.90	4.80	4.70	4.60	4.50	4.50
50 yr PWLB	5.40	5.30	5.20	5.10	5.00	4.90	4.80	4.70	4.60	4.50	4.40	4.30	4.30

#### Economic Background and Forecasts - Provided by Link

- Following the 30 October Budget, the outcome of the US Presidential election on 6 November, and the 25bps Bank Rate cut undertaken by the Monetary Policy Committee (MPC) on 7 November, we have significantly revised our central forecasts for the first time since May. In summary, our Bank Rate forecast is now 50bps 75bps higher than was previously the case, whilst our PWLB forecasts have been materially lifted to not only reflect our increased concerns around the future path of inflation, but also the increased level of Government borrowing over the term of the current Parliament.
- If we reflect on the 30 October Budget, our central case is that those policy announcements will be inflationary, at least in the near-term. The Office for Budgetary Responsibility and the Bank of England concur with that view. The latter have the CPI measure of inflation hitting 2.5% y/y by the end of 2024 and staying sticky until at least 2026. The Bank forecasts CPI to be 2.7% y/y (Q4 2025) and 2.2% (Q4 2026) before dropping back in 2027 to 1.8% y/y.
- The anticipated major investment in the public sector, according to the Bank, is expected to lift UK real GDP to 1.7% in 2025 before growth moderates in 2026 and 2027. The debate around whether the Government's policies lead to a material uptick in growth primarily focus on the logistics of fast-tracking planning permissions, identifying sufficient skilled labour to undertake a resurgence in building, and an increase in the employee participation rate within the economy.
- There are inherent risks to all the above. The worst-case scenario would see systemic
  blockages of planning permissions and the inability to identify and resource the
  additional workforce required to deliver large-scale IT, housing and infrastructure
  projects. This would lead to upside risks to inflation, an increased prospect of further
  Government borrowing & tax rises, and a tepid GDP performance.
- Our central view is that monetary policy is sufficiently tight at present to cater for some further moderate loosening, the extent of which, however, will continue to be data dependent. We forecast the next reduction in Bank Rate to be made in February and for a pattern to evolve whereby rate cuts are made quarterly and in keeping with the release of the Bank's Quarterly Monetary Policy Reports (February, May, August and November).
- Any movement below a 4% Bank Rate will, nonetheless, be very much dependent on inflation data in the second half of 2025. The fact that the November MPC rate cut decision saw a split vote of 8-1 confirms that there are already some concerns around inflation's stickiness, and with recent public sector wage increases beginning to funnel their way into headline average earnings data, the market will be looking very closely at those releases.
- Regarding our PWLB forecast, the short to medium part of the curve is forecast to remain elevated over the course of the next year, and the degree to which rates moderate will be tied to the arguments for further Bank Rate loosening or otherwise. The longer part of the curve will also be impacted by inflation factors, but there is also the additional concern that with other major developed economies such as the US and France looking to run large budget deficits there could be a glut of government debt issuance that investors will only agree to digest if the interest rates paid provide sufficient reward for that scenario.
- From 2025, the United States may introduce or extend tariffs that could prove inflationary
  whilst the same could be said of further tax cuts and an expansion of the current US
  budget deficit. Invariably the direction of US Treasury yields in reaction to his core

- policies will, in all probability, impact UK gilt yields. So, there are domestic and international factors that could impact PWLB rates whilst, as a general comment, geopolitical risks abound in Europe, the Middle East and Asia.
- Our revised PWLB rate forecasts below are based on the Certainty Rate (the standard rate minus 20 bps) which has been accessible to most authorities since 1 November 2012. Please note, the lower Housing Revenue Account (HRA) PWLB rate started on 15 June 2023 for those authorities with an HRA (standard rate minus 60 bps).

#### Gilt yields and PWLB rates

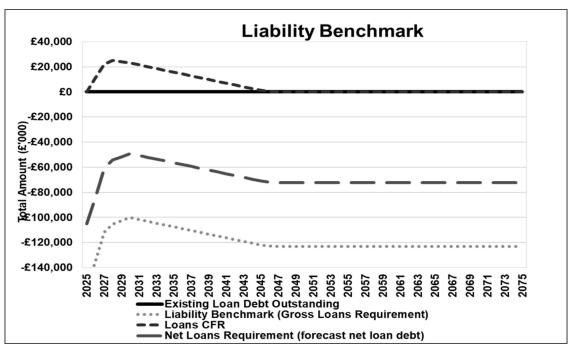
19. The overall longer-run trend is for gilt yields and PWLB rates to fall back over the timeline of our forecasts, but the risks to our forecasts are to the upsides.

#### **Treasury Limits for 2025/26 to 2027/28**

- 20. It is a statutory duty, under Section 3 of the Local Government Act 2003 and supporting regulations for the council to determine and keep under review how much it can afford to borrow. The amount so determined is called the "Affordable Borrowing Limit". The Authorised Limit is the legislative limit specified in the Act.
- 21. The council must have regard to the Prudential Code when setting the Authorised Limit, which essentially requires it to ensure that total capital expenditure remains within sustainable limits and that the impact upon its future council tax is 'acceptable'. The Authorised Limit is set on a rolling basis, for the forthcoming financial year and two successive financial years.
- The following indicators set the parameters within which we manage the overall capital investment and treasury management functions. There are specific treasury activity limits, which aim to contain the activity of the treasury function in order to manage risk and reduce the impact of an adverse movement in interest rates. However, if these are set to be too restrictive, they will impair the opportunities to reduce costs/improve performance.
- 25 The limits are set out in table 3 below. Cabinet is asked to recommend council to approve the limits:

	2024/25	2025/26	2026/27	2027/28
	Approved	Estimate		
	£m	£m	£m	£m
Debt				
Authorised limit for external debt				
Borrowing	35	35	35	35
Other long term liabilities	10	10	10	10
-	45	45	45	45
Operational boundary for external debt				
Borrowing	30	30	30	30
Other long term liabilities	10	10	10	10
-	40	40	40	40
Interest rate exposures				
Maximum fixed rate borrowing	100%	100%	100%	100%
Maximum variable rate borrowing	100%	100%	100%	100%
Investments				
Interest rate exposures				
Limits on fixed interest rates	100%	100%	100%	100%
Limits on variable interest rates	100%	100%	100%	100%
Principal sums invested > 364 days				
Upper limit for principal sums invested >364 days	55	55	55	55

# **Liability Benchmark**



#### **Current position**

26 The maturity structure of the council's investments at 31 December 2024 was as follows:

Table 4: maturity structure of investments				
	Total	holding		
	£'000	%		
Call	680	0%		
Money market fund	17,180	9%		
Less than 6 months	48,000	26%		
6 months to 1 year	82,000	45%		
1 year +	13,000	7%		
CCLA - Property Fund	6,166	3%		
Unit Trusts	14,378	8%		
Total Investments	181,405	100%		

<sup>\*</sup> The figure for total investments shown above excludes the £15 million 20-year loan to SOHA made in 2013/14.

Note: £181 million does not represent uncommitted resource the council has at its disposal. This amount includes council tax receipts held prior to forwarding to Oxfordshire County Council and the Police and Crime Commissioner for the Thames Valley, business rate receipts prior to payment to the government and committed capital and revenue balances. Details of the council's uncommitted balances are provided in the annual budget and council tax setting report.

- At 31 December 2024, the council held as above, 89 per cent of its investments in the form of cash deposits,78 per cent was invested for fixed terms with a fixed investment return and 14 per cent in liquid accounts. 11 per cent of the investments were held in non-cash funds.
- The council's considerations for investment will remain security, liquidity, and yield in that order. Officers undertaking Treasury Management will work towards the optimum profile distribution.

#### Investment performance for the year to 31 December 2024

The council's budgeted investment return for 2024/25 is £7.316 million, and the actual interest received for the first nine months of the financial year is as follows:

Table 5: Investment interest earned by investment type						
		Interest Earned				
	Annua <b>l</b>	Actual	Annual	Forecast		
Investment type	Budget	to date	Forecast	Variation		
	£000's	£000's	£000's	£000's		
Fixed term and call cash	6,128	6,296	8,160	2,032		
SOHA	623	311	623	0		
CCLA	206	215	325	119		
Unit Trusts	360	237.5	475	115		
Total interest	7,316	7,060	9,582	2,265		

#### **Borrowing Strategy 2025/26**

- 30 The annual treasury management strategy has to set out details of the council's borrowing requirement, any maturing debt which will need to be re-financed, and the effect this will have on the treasury position over the next three years. This council currently has no external debt and in general, the council will borrow for one of two purposes;
  - to support cash flow in the short-term;
  - to fund capital investment over the medium to long term.
- 31 Any borrowing undertaken will be within the scope of the boundaries given in the prudential indicators shown in Table 3, which allow for the council to borrow up to the limits shown, if such a need arose. This also allows short-term borrowing for the cash flow management activities of the authority.
- 32 The council's current 2025/26 capital programme will primarily be financed from internal resources and external funding. If borrowing is undertaken, then the council will be required by statute to set aside funds in the annual revenue budget to amortise the principal element of any borrowing this is the MRP. There will also be a requirement to set aside revenue budget for the interest payments on any borrowing raised. Loans will generally be taken over the life of the assets being financed and amortised accordingly.
- 33 Currently the PWLB Certainty rate is set at gilts + 80 basis points. However, consideration may still need to be given to sourcing funding from other sources for the following reasons:
  - Local authorities (primarily shorter dated maturities out to 3 years or so are generally still cheaper than the Certainty Rate)
  - Financial institutions (primarily insurance companies and pension funds but also some banks), out of forward dates where the objective is to avoid a "cost of carry".
- 20 January 2025) will advise the council on the relative merits of alternative funding sources. These may include but are not limited to, PWLB, UK Municipal Bond Agency, Local Authorities, Banks, Pension Funds, Insurance Companies, UK Infrastructure Bank, Market loans, Overdrafts, Internal Borrowing, Finance Leases.

- 35 Any borrowing for capital financing purposes will be assessed by the Head of Finance to be prudent, sustainable and affordable.
- 36 This strategy allows the Head of Finance to determine the most suitable source and repayment terms of any borrowing to demonstrate affordability and sustainability in the medium-term financial plan if required. As a general rule, the term of any borrowing will not be longer than the expected life of the capital asset being created.

#### Policy on borrowing in advance of need

- 37 The Council will not borrow more than or in advance of its needs purely in order to profit from the investment of the extra sums borrowed. Any decision to borrow in advance will be within forward approved Capital Financing Requirement estimates and will be considered carefully to ensure that value for money can be demonstrated and that the Council can ensure the security of such funds.
- 38 Risks associated with any borrowing in advance activity will be subject to prior appraisal and subsequent reporting through the mid-year or annual reporting mechanism.

#### Annual investment strategy 2025/26

- 39 The Ministry of Housing, Communities and Local Government (MHCLG) formerly the DLUHC and CIPFA have extended their definition of 'investments' to include both financial and non-financial investments. This report deals solely with financial investments, (as managed by the treasury management team). Non-financial investments, essentially the purchase of income yielding assets, are covered in the Capital Strategy, (a separate report).
- 40 The Council's investment policy has regard to the following: -
  - MHCLG's Guidance on Local Government Investments ("the Guidance")
  - CIPFA Treasury Management in Public Services Code of Practice and Cross Sectoral Guidance Notes 2021 ("the Code")
  - CIPFA Treasury Management Guidance Notes 2021
- 41 The Council's investment priorities will be security first, portfolio liquidity second and then yield, (return). The council will aim to achieve, the optimum return (yield) on its investments commensurate with proper levels of security and liquidity and with regard to the council's risk appetite.
- 42 In the current economic climate, it is considered appropriate to maintain a degree of liquidity to cover cash flow needs but to also consider "laddering" investments for periods up to twelve months with high credit rated financial institutions, whilst investment rates remain elevated.
- 43 The above guidance from MHCLG and CIPFA places a high priority on the management of risk. This council has adopted a prudent approach to managing risk and defines its risk appetite by the following means:-

- Minimum acceptable credit criteria are applied in order to generate a list of highly creditworthy counterparties. This also enables diversification and thus avoidance of concentration risk. The key ratings used to monitor counterparties are the short-term and long-term ratings.
- 2. Other Information: ratings will not be the sole determinant of the quality of an institution; it is important to continually assess and monitor the financial sector on both a micro and macro basis and in relation to the economic and political environments in which institutions operate. The assessment will also take account of information that reflects the opinion of the markets. To achieve this consideration the council will engage with its advisors to maintain a monitor on market pricing such as "credit default swaps" and overlay that information on top of the credit ratings.
- 3. Other information sources used will include the financial press, share price and other such information pertaining to the financial sector in order to establish the most robust scrutiny process on the suitability of potential investment counterparties.
- 4. Deposits will only be placed with counterparties from countries that meet the minimum sovereign rating criteria.
- 5. The council will set a limit for its investments which are invested for more than 365 days.
- 44 The council's Head of Finance will ensure a counterparty list (a list of named institutions) is maintained in compliance with the recommended credit rating criteria (table 6) and will revise the criteria and submit any changes to the credit rating criteria to council for approval as necessary.

#### **Investment types**

45 The types of investment that the council can use are summarised below. These are split under the headings of 'specified' and 'non-specified' in accordance with the statutory guidance.

#### **Specified investment instruments**

- 46 These are high credit quality, sterling investments of not more than one-year maturity, or those where the council has the right to be repaid within 12 months if it wishes. These would include sterling investments with:
  - UK government Debt Management Agency Deposit Facility (DMADF)
  - UK government treasury bills and Gilts with less than one year to maturity
  - Deposits with UK local authorities
  - Pooled investment vehicles (AAA rated)
  - Deposits with banks and building societies (minimum F1/A- rated)

#### Non-specified investment instruments

- 47 These are any other type of investment (i.e. investments not defined as specified, above). Examples of non-specified investments include any sterling investments with:
  - Supranational bonds of 1 to 10 years to maturity
  - UK treasury stock (Gilts) with a maturity of 1 to 10 years
  - Unrated building societies (minimum asset value £1 billion)
  - Bank and building society cash deposits up to 5 years (minimum F1/A- rated)
  - Deposits with UK local authorities up to 5 years to maturity
  - · Corporate bonds, Sovereign bonds, and covered bonds
  - Pooled property, pooled bond funds and UK pooled equity funds
  - Diversified Income Funds
  - Multi-Asset Funds
  - Ultra-Dated/Short dated bond Funds
  - Non-UCITS Retail Schemes (NURS)

#### Approach to investing

- 48 The council holds core cash balances which are available to invest for more than one year. This is expected to reduce over the medium term as the approved capital expenditure is incurred and to fund the revenue budget shortfall.
- 49 In addition, the council has funds that are available to deposit on a temporary basis. These sums are held pending payment over to another body, for example precept payments and council tax. As the balances fluctuate on a daily basis, instant access and notice accounts, money market funds and short-dated deposits are normally utilised for these funds, to ensure funds are available to meet cash flow commitments.
- 50 Investments will be made with reference to the core balance and cash flow requirements and the outlook for short-term interest rates. Greater returns are usually obtainable by investing for longer periods. While most cash balances are required to manage cash flow, where funds can be invested for longer periods, options will be carefully assessed.
- 51 If it is anticipated that Bank Rate is likely to rise significantly consideration will be given to keeping new deposits short term or variable. Conversely, if it is thought that Bank Rate is likely to fall within an investment time horizon, consideration will be given to locking in higher rates currently obtainable, for longer periods.
- 52 Officers will continue to provide tight controls on the investments placed. Where possible, opportunities to spread the investment risk over different types of instruments will be considered.
- 53 Should market conditions deteriorate suddenly to the extent that the council is unable to place money with institutions with the necessary credit rating, it may make use of the UK Government deposit account (DMADF).
- 54 The council has the authority to lend to other local authorities at market rates. Whilst investments with other local authorities are considered to be supported by

central government, officers will consider the financial viability and sustainability of the individual local authority.

#### **Counterparty selection**

- Treasury management risk is the risk of loss of capital to the council. To minimise this risk, the council uses credit rating information when considering who to lend to. Link Treasury Services Limited (MUFG Corporate Markets Treasury Limited as of 20 January 2025) provide the council with credit rating updates from all three ratings agencies Standard & Poors, Fitch and Moodys.
- The council will not use the approach suggested by CIPFA of using the lowest rating from all three rating agencies in evaluating investment opportunity. This is because adopting this approach could leave the council with too few counterparties for the strategy to be workable. Instead, whilst the council will have regard to the ratings provided by all three rating agencies, Fitch ratings will be used as the basis for setting minimum credit criteria and deriving counterparty investment limits.
- 57 Where counterparties fail to meet the minimum required criteria (Table 6 below) they will be omitted from the counterparty list. Any rating changes and rating watches (notification of a rating change under consideration) are provided to officers almost immediately after they occur, and this information is considered before any deal is entered into. Market movements may result in a downgrade of an institution or removal from the council's lending list.
- 58 Additional requirements under the CIPFA Treasury Management Code require the council to supplement the credit rating data with operational market information such as credit default swaps (CDS), negative watches and outlooks, which are considered when assessing the security of counterparties. This additional information is used so that the council does not rely solely on current credit ratings of counterparties.
- 59 Where it is felt the council would benefit from utilising government guarantees provided by countries with an AAA rating, the council may lend to institutions covered by such guarantees. Any decision to lend in this way will be subject to consultation with the agreement of the cabinet member responsible for finance.

#### Country and sector considerations

- The council has determined that it will only use approved counterparties outside the UK from countries with a minimum sovereign credit rating of AA- from Fitch Ratings. This is in line with the current Fitch Sovereign rating for the UK. This is to enable deposits to be placed with foreign financial institutions with higher, or equivalent credit ratings to UK banks on the approved counterparty list.
- 61 The three major credit rating agencies have placed the UK Sovereign rating on Stable Outlook, it is possible that the UK Sovereign rating could be downgraded during the period covered by this strategy. When setting minimum Sovereign debt ratings, the council will not set a minimum rating for the UK.

#### **Counterparty limits**

- 62 In the normal course of the council's cash flow operations, it is expected that both specified and non-specified investments will be used for the control of liquidity. Guidance states that specified investments are those requiring "minimal procedural formalities". The placing of cash on deposit with banks and building societies 'awarded high credit ratings by a credit rating agency', the use of Money Market Funds (MMFs) and investments with the UK Government and local authorities qualify as falling under this category and form a normal part of day to day treasury management activity.
- 63 All specified investments will be sterling denominated, with maturities up to a maximum of 1 year, meeting the 'high' credit rating criteria where applicable.
- 64 Non-specified investments which would be specified investments apart from originally being for a period longer than 12 months, will be classified as being specified once the remaining period to maturity falls to under 12 months.
- 65 Non-specified investment products are those which take on greater risk. They are subject to greater scrutiny and include all longer-term instruments (greater than one year from inception to repayment). The council will lend to institutions that meet the criteria outlined in table 6 below.
- 66 If the council's banking services contract is held with a bank that fails to meet the minimum credit criteria for banks in the specified or non-specified investment categories, the house bank limit will apply. In this instance balances will be minimised as far as possible. Standard bank limits will apply where the house bank meets the minimum credit rating criteria.
- 67 The operation of some building societies does not require a credit rating, although in every other respect the security of the society would match similarly sized societies with ratings. The council may use such building societies but will restrict their use to within the non-specified investments category limit for non-rated building societies. Where a building society has a credit rating, the minimum credit rating criteria for rated financial institutions will apply.
- The counterparty limits apply at the time investments are arranged. Where the council has deposits on instant access, this limit may temporarily be exceeded by the accrual and application of interest or dividends into accounts such as call accounts, money market funds, or notice accounts. Where the application of interest causes the balance with a counterparty to exceed the agreed limits, the balance will be reduced when appropriate, dependent upon the terms and conditions of the account and the cashflow position.
- 69 The counterparty limits apply to the net cash value of units purchased and sold at the time of investment, or disinvestment, in pooled and managed funds. The limits will not apply to the value of accumulated or reinvested investment returns.

Table 6: Counterparty Limits					
Specified Instruments	Minimum Fitch Short term Rating ( or equivalent)	Minimum Fitch Long term Rating (or equivalent)	Individual Counterparty Limit	Maximum maturity period	Maximum % of total investments
Term Deposits - UK Government					
UK Debt Management Agency Deposit Facility					
UK Government Treasury Bills		N/A		_	
UK Government Gilts				1 year	
Term Deposits - Other UK Local Authorities	N/A	N/A	£20m		100%
Term Deposits - Banks and Building Societies	F1	A-	£15m	-	9
Covered Bonds	N/A	A+	£5m	-	
Money Market Funds (CNAV)	8 35 9 24		£30m	Liquid	1
Ultra Short Dated Bond Funds	Fund Ra	ting AAA	£20m	Liquid	1
old olon baca bollar and		<u> </u>	220111	Liquid	1
Non-Specified Instruments					
Term Deposits 1yr + - UK Government	N/A	N/A	N/A	5 years	100%
Term Deposits 1yr + - Other UK Local Authorities	N/A	N/A	£20m	5 years	100%
Banks - part nationalised UK	N/A	N/A	£20m	4 years	100%
Institutions with a minimum rating:	F1+	AA-	£15m	4 years	70%
Institutions with a minimum rating:	F1+	A+	£15m	3 years	70%
Institutions with a minimum rating:	F1	Α	£15m	2 years	70%
Institutions with a minimum rating:	F1	A-	£15m	1 year	70%
Building Societies	F2	BBB+	£15m	1 year	70%
Building societies assets >£5bn	N/A	N/A	£13m	1 year	70%
Building societies assets >£3bn	N/A	N/A	£11m	1 year	60%
Building societies assets >£2bn	N/A	N/A	£9m	1 year	50%
Banks - house bank	N/A	N/A	£5m	3 months	20%
Managed Funds					
Money Market funds (LVNAV & VNAV)	Fund Ra	ing AAA	£30m	Liquid	70%
Unit Trusts	Use of these instr		£20m	Variable	20%
Pooled Bond Funds	deemed capital ex		£20m	Variable	15%
Pooled property funds	council will seek g		£10m	Variable	15%
Non-UCITS Retail Scheme (NURS)	status of any fund using. Appropriate		£5m	Variable	50%
Diversified Income Funds	will also be unde		£10m	Variable	15%
Multi - Asset Funds	investment of		£10m	Variable	15%
Equity Funds	underta	ken.	£10m	Variable	20%
Tradable Instruments					
UK Government Gilts with maturities over 1yr		UK sovereign	£15m	15 years	10%
Supranationals		AAA	£10m	15 years	20%
Corporate Bonds		AA-	£5m	5 years	10%
Covered Bonds maturities over 1yr		AA-	£5m	5 years	10%
Bonds issued by Multilateral Development banks		AA-	£5m	5 years	10%
Sovereign Bond Issues		AA-	£5m	5 years	10%

<sup>70</sup> The criteria for choosing counterparties provides a sound approach to investment. Whilst councillors are asked to approve the criteria in table 6, the Head of Finance

- may temporarily amend the operational criteria to further restrict investment activity to those counterparties considered of higher credit quality than the minimum criteria set out for approval/or reduce maximum maturity limits.
- 71 Delegation 2.7 of the council constitutions allows the Head of Finance, in consultation with the cabinet member for finance, to raise counterparty limits by £3,000,000 within a financial year.

#### **Fund managers**

The council does not currently employ any discretionary external fund managers. However, in the event of such an appointment, appointees will comply with this and subsequent treasury strategies. This strategy empowers the Section 151 officer to appoint such an external manager to manage a proportion of the council's investment portfolio if this is advantageous.

#### **Risk and Performance Benchmarks**

- 73 A requirement of the Code is that security and liquidity benchmarks are considered and approved. This is in addition to yield benchmarks which are used to assess performance. The benchmarks are guidelines (not limits) so may be breached depending on the movement in interest rates and counterparty criteria. Their purpose is to allow officers to monitor the current trend position and amend the operational strategy depending on any changes. Any breach of the benchmarks will be reported, with an explanation in the mid-year or annual report to audit and governance committee. Detailed information for the assessment of risk is shown in appendix C.
- 74 Performance indicators are set to assess the adequacy of the treasury function over the year. These are distinct historic performance indicators, as opposed to the predominantly forward-looking prudential indicators. The indicators used to assess the performance of the treasury function are:
- Cash investments 3-month compounded SONIA rate.
- Property related investments IPD Balance Property Unit Trust Index.
- 75 The results of these indicators will be reported in both the annual mid-year and year-end treasury reports.

#### Policy on the use of treasury management advisors

- 76 The council has a contract for treasury management advice, which is currently supplied by Link Treasury Services Limited (MUFG Corporate Markets Treasury Limited as of 20 January 2025). A range of services are provided and include:
  - technical support on treasury matters, capital finance issues, statutory reports;
  - economic forecasts and interest rate analysis;
  - credit ratings / market information service involving the three-main credit rating agencies;
  - strategic advice including a review of the investment and borrowing strategies and policy documents;
  - · treasury management training.

77 The council recognises that responsibility for treasury management decisions always remains with the organisation and will ensure that undue reliance is not placed upon external service providers. It also recognises that there is value in employing external providers of treasury management services in order to acquire access to specialist skills, resources and up to date market information.

# Treasury management scheme of delegation and the role of the Section 151 officer

#### 78 Council

- receiving and reviewing reports on treasury management policies, practices and activities;
- approval of annual strategy.

#### 79 Joint Audit and Governance Committee/ Cabinet

- approval of/amendments to the organisation's adopted clauses, treasury management policy statement and treasury management practices;
- receiving and reviewing regular monitoring reports and acting on recommendations;
- Ensuring effective scrutiny of the treasury management function

#### 80 Section 151 Officer/Head of Finance

- recommending clauses, treasury management policy/practices for approval, reviewing the same regularly, and monitoring compliance;
- preparing and submitting regular treasury management policy reports, including an annual strategy for approval by Council;
- submitting budgets and budget variations;
- reviewing the performance of the treasury management function;
- ensuring the adequacy of treasury management resources and skills, and the effective division of responsibilities within the treasury management function;
- ensuring the adequacy of internal audit, and liaising with external audit;
- Approving the selection of external service providers and agreeing terms of appointment.
- 81 The above list of specific responsibilities of the S151 officer in the 2021 Treasury Management Code has not changed. However, implicit in the changes in both codes, is a major extension of the functions of this role, especially in respect of non-financial investments, (which CIPFA has defined as being part of treasury management), (See Appendix G).

#### Summary

82 Prior to the beginning of each financial year the council must approve the treasury management strategy. The strategy sets the parameters within which officers can manage the council's cash flows and invest any surplus fund.

83 This strategy provides a commentary on the current financial climate and sets out the council's lending strategy in response to this.

#### Appendix B

# ECONOMIC BACKGROUND (to 12th December 2024)— <u>Provided by Link Treasury Services Limited</u> (MUFG Corporate Markets Treasury Limited as of 20 January 2025)

The third quarter of 2024 (July to September) saw:

- GDP growth stagnating in July following downwardly revised Q2 figures (0.5% q/q)
- A further easing in wage growth as the headline 3myy rate (including bonuses) fell from 4.6% in June to 4.0% in July;
- CPI inflation hitting its target in June before edging above it to 2.2% in July and August;
- Core CPI inflation increasing from 3.3% in July to 3.6% in August;
- The Bank of England initiating its easing cycle by lowering interest rates from 5.25% to 5.0% in August and holding them steady in its September meeting;
- 10-year gilt yields falling to 4.0% in September.

Over the aforementioned period, the economy's stagnation in June and July pointed more to a mild slowdown in UK GDP growth than a sudden drop back into a recession. However, in the interim period, to 12 December, arguably the biggest impact on the economy's performance has been the negative market sentiment in respect of the fallout from the Chancellor's Budget on 30 October.

If we reflect on the 30 October Budget, our central case is that those policy announcements will prove to be inflationary, at least in the near-term. The Office for Budgetary Responsibility and the Bank of England concur with that view. The latter have the CPI measure of inflation hitting 2.5% y/y by the end of 2024 and staying sticky until at least 2026. The Bank forecasts CPI to be elevated at 2.7% y/y (Q4 2025) before dropping back to sub-2% in 2027. Nonetheless, since the Budget, the October inflation print has shown the CPI measure of inflation bouncing up to 2.3% y/y with the prospect that it will be close to 3% by the end of the year before falling back slowly through 2025. The RPI measure has also increased significantly to 3.4% y/y.

How high inflation goes will primarily be determined by several key factors. First amongst those is that the major investment in the public sector, according to the Bank of England, will lift UK real GDP to 1.7% in 2025 before growth moderates in 2026 and 2027. The debate around whether the Government's policies lead to a material uptick in growth primarily focus on the logistics of fast-tracking planning permissions, identifying sufficient skilled labour to undertake a resurgence in building, and an increase in the employee participation rate within the economy.

There are inherent risks to all the above. The worst-case scenario would see systemic blockages of planning permissions and the inability to identify and resource the additional workforce required to deliver large-scale IT, housing and infrastructure projects. This would lead to upside risks to inflation, an increased prospect of further Government borrowing & tax rises in the June 2025 Spending Review (pushed back from the end of March), and a tepid GDP performance.

Regarding having a sufficiently large pool of flexible and healthy workers, the initial outlook does not look bright. Research from Capital Economics has alluded to an increase of some 500,000 construction workers being needed to provide any chance of the Government hitting its target of 300,000 new homes being built in each of the next five years (234,000 net additional dwellings in England in 2022/23). But the last time such an increase was needed, and construction employment is currently at a nine-year low, it took 12 years to get there (1996 to 2008). Also note, as of October 2024, job vacancies in the construction sector were still higher than at any time in the 20 years preceding the pandemic.

Currently, it also seems likely that net inward migration is set to fall, so there is likely to be a smaller pool of migrant workers available who, in the past, have filled the requirement for construction worker demand. The Government plans to heavily promote training schemes, particularly to the one million 16- to 24-year-olds who are neither in education nor work. But it is arguable as to whether the employee shortfall can be made up from this source in the requisite time, even if more do enter the workforce.

Against, this backdrop, there may be a near-term boost to inflation caused by a wave of public sector cash chasing the same construction providers over the course of the next year or so, whilst wages remain higher than the Bank currently forecasts because of general labour shortages, including in social care where Government accepts there is a 150,000 shortfall at present.

Unemployment stands at a low 4.3% (September), whilst wages are rising at 4.3% y/y (including bonuses) and 4.8% (excluding bonuses). The Bank would ideally like to see further wage moderation to underpin any further gradual relaxing of monetary policy. Indeed, over the next six months, the market is currently only pricing in Bank Rate reductions in February and May – which would see Bank Rate fall to 4.25% - but further cuts, thereafter, are highly likely to be even more data-dependent.

If we focus on borrowing, a term we are likely to hear throughout 2025 is "bond vigilante". Essentially, this represents a generic term for when the market is ill at ease with the level of government borrowing and demands a higher return for holding debt issuance. In the UK, we do not need to go back too far to recall the negative market reaction to the Truss/Kwarteng budget of 2022. But long-term borrowing rates have already gradually moved back to those levels since their recent low point in the middle of September 2024. Of course, the UK is not alone in this respect. Concerns prevail as to what the size of the budget deficit will be in the US, following the election of Donald Trump as President, and in France there are on-going struggles to form a government to address a large budget deficit problem too. Throw into the mix the uncertain outcome to German elections, and there is plenty of bond investor concern to be seen.

Staying with the US, Donald Trump's victory paves the way for the introduction/extension of tariffs that could prove inflationary whilst the same could be said of further tax cuts. Invariably the direction of US Treasury yields in reaction to his core policies will, in all probability, impact UK gilt yields. So, there are domestic and international factors that could impact PWLB rates whilst, as a general comment, geo-political risks continue to abound in Europe, the Middle East and Asia.

In the past month, the US Core CPI measure of inflation has indicated that inflation is still a concern (3.3% y/y, 0.3% m/m), as has the November Producer Prices Data (up 3.0 y/y v a market estimate of 2.6% y/y, 0.4% m/m v an estimate of 0.2% m/m) albeit probably insufficient to deter the FOMC from cutting US rates a further 0.25% at its December meeting. However, with Trump's inauguration as President being held on 20 January, further rate reductions and their timing will very much be determined by his policy announcements and their implications for both inflation and Treasury issuance.

Looking at gilt movements in the first half of 2024/25, and you will note the 10-year gilt yield declined from 4.32% in May to 4.02% in August as the Bank's August rate cut signalled the start of its loosening cycle. More recently, however, 10 year gilt yields have spiked back up to 4.35%.

The FTSE 100 reached a peak of 8,380 in the third quarter of 2024 (currently 8.304), but its performance is firmly in the shade of the US S&P500, which has breached the 6,000 threshold on several occasions recently, delivering returns upwards of 25% y/y. The catalyst for any further rally (or not) is likely to be the breadth of Al's impact on business growth and performance.

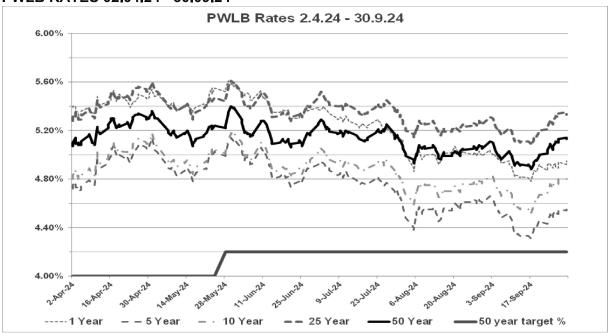
MPC meetings: 9 May, 20 June, 1 August, 19 September, 7 November 2024

- On 9 May, the Bank of England's Monetary Policy Committee (MPC) voted 7-2 to keep Bank Rate at 5.25%. This outcome was repeated on 20<sup>th</sup> June.
- However, by the time of the August meeting, there was a 5-4 vote in place for rates to be cut by 25bps to 5%. However, subsequent speeches from MPC members have supported Governor Bailey's tone with its emphasis on "gradual" reductions over time.
- Markets thought there may be an outside chance of a further Bank Rate reduction in September, following the 50bps cut by the FOMC, but this came to nothing.
- On 7 November, Bank Rate was cut by 0.25% to 4.75%. The vote was 8-1 in favour of the
  cut but the language used by the MPC emphasised "gradual" reductions would be the way
  ahead with an emphasis on the inflation and employment data releases, as well as geopolitical events.

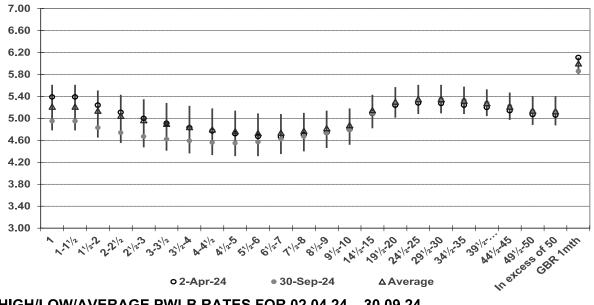
In the chart below, despite a considerable gilt market rally in mid-September, rates started and finished the six-month period under review in broadly the same position.

(Please note these charts are updated quarterly and will next be updated early January.)

#### PWLB RATES 02.04.24 - 30.09.24







#### HIGH/LOW/AVERAGE PWLB RATES FOR 02.04.24 - 30.09.24

	1 Year	5 Year	10 Year	25 Year	50 Year
02/04/2024	5.39%	4.72%	4.80%	5.28%	5.07%
30/09/2024	4.95%	4.55%	4.79%	5.33%	5.13%
Low	4.78%	4.31%	4.52%	5.08%	4.88%
Low date	17/09/2024	17/09/2024	17/09/2024	17/09/2024	17/09/2024
High	5.61%	5.14%	5.18%	5.61%	5.40%
High date	29/05/2024	01/05/2024	01/05/2024	01/05/2024	01/05/2024
Average	5.21%	4.76%	4.88%	5.35%	5.14%
Spread	0.83%	0.83%	0.66%	0.53%	0.52%

#### Appendix C

# Benchmarking and Monitoring Security, Liquidity and Yield in the Investment Service.

1. These benchmarks are targets and so may be exceeded from time to time. Any variation will be reported, along with supporting reasons, in the Annual Treasury Report.

#### 2. Yield.

This council will use an investment benchmark to assess the performance of cash investments of three month SONIA. Property related investments are benchmarked against the IPD Balanced Property Unit Trust Index.

#### 3. Liquidity.

Liquidity is defined as the council "having adequate, though not excessive, cash resources, borrowing arrangements, overdrafts or standby facilities to enable it at all times to have the level of funds available to it which are necessary for the achievement of its business/service objectives" (CIPFA Treasury Management Code of Practice).

- 4. In respect of this area, the council shall seek to:
  - maintain a minimal balance held in the council's main bank account at the close
    of each working day. Transfers to the councils call accounts, MMF and
    investments will be arranged in order to achieve this, while maintaining access
    to adequate working capital at short notice.
  - use the authorised bank overdraft facility or short term borrowing where there is clear business case for doing so, to cover working capital requirements at short notice

#### 5. Security of the investments.

In the context of benchmarking, assessing security is very much more a subjective area to assess. Security is currently evidenced by the application of minimum credit quality criteria to investment counterparties, primarily through the use of credit ratings supplied by the three main credit rating agencies (Fitch, Moody's and Standard and Poor's). Whilst this approach embodies security considerations, benchmarking levels of risk is more problematic.

One method to benchmark security risk is to assess the historic level of default against the minimum criteria used in the council's investment strategy. The table beneath shows average defaults for differing periods of investment grade products for each Fitch long term rating category over the last 20-30 years.

#### Average defaults for differing periods of investment

Long term rating	1 year	2 years	3 years	4 years	5 years
AA	0.05%	0.05%	0.05%	0.05%	0.05%
Α	0.04%	0.14%	0.23%	0.32%	0.42%
BBB	0.12%	0.33%	0.58%	0.86%	1.17%

6. The council's minimum long term (i.e. plus 365 day duration) rating criteria is currently "A-". For comparison, the average expectation of default for a two year investment in a counterparty with an "A" long term rating would be 0.14 per cent of the total investment (e.g. for a £1m investment the average loss would be £1,400). **This is an average** - any specific counterparty loss is likely to be higher. These figures act as a proxy benchmark for risk across the portfolio.

#### **Appendix D**

#### **Explanation of Prudential and Treasury Indicators**

Prudential borrowing permits local government organisations to borrow to fund capital spending plans provided they could demonstrate their affordability. Prudential indicators are the means to demonstrate affordability.

**Authorised limit for external debt** – this is the maximum limit for external borrowing. This is the statutory limit determined under section 3(1) of the Local Government Act 2003. This limit is set to allow sufficient headroom for day-to-day operational management of cash flows.

**Operational boundary for external debt** – this is set as the more likely amount that may be required for day-to-day cash flow.

**Upper limit for fixed and variable interest rate exposure** – these limits allow the council flexibility in its investment and borrowing options.

**Upper limit for total principal sums invested for over 365 days** – the amount it is considered can be prudently invested for periods in excess of a year

## Appendix E

# Treasury Management Practice (TMP) 1 – credit and counterparty risk management

The DLUHC (now MHCLG) issued Investment Guidance in 2018, and this forms the structure of the

council's policy below. The key aim of the guidance is to maintain the current requirement for councils to invest prudently, and that priority is given to security and liquidity before yield. In order to facilitate this objective, the guidance requires this council to have regard to the CIPFA publication Treasury Management in the Public Services: Code of Practice and Cross-Sectoral Guidance Notes. In accordance with the code, the Interim Head of Finance has produced its treasury management practices (TMPs). This part, TMP1(1), covering investment counterparty policy requires approval each year

The key requirements of both the Code and the investment guidance are to set an annual investment strategy, as part of its annual treasury strategy for the following year, covering the identification and approval of following:

- the strategy guidelines for decision making on investments, particularly nonspecified investments.
- the principles to be used to determine the maximum periods for which funds can be committed.
- specified investments that the council will use. These are high security (i.e. high credit rating, although this is defined by the council, and no guidelines are given), and high liquidity investments in sterling and with a maturity of no more than a year.
- non-specified investments, clarifying the greater risk implications, identifying the general types of investment that may be used and a limit to the overall amount of various categories that can be held at any time.

The investment policy proposed for the council is:

**Strategy guidelines** – The main strategy guidelines are contained in the body of the treasury strategy statement.

**Specified investments** – These investments are sterling investments of not more than one-year maturity, or those which could be for a longer period but where the Council has the right to be repaid within 12 months if it wishes. These are considered low risk assets where the possibility of loss of principal or investment income is small. These would include sterling investments which would not be defined as capital expenditure with:

- UK government Debt Management Agency Deposit Facility (DMADF)
- UK government treasury stock (Gilts) with less than one year to maturity
- Supranational bonds of less than one year's duration
- Deposits with UK local authorities
- Pooled investment vehicles such as Money Market Funds (MMF) (AAA rated)
- Deposits with banks and building societies (minimum F1/A-)
- Certificates of deposits issued by banks and building societies (minimum rating as above) covers pooled investment vehicles, such as money market funds, rated AAA by Standard and Poor's, Moody's and / or Fitch rating agencies.

Within these bodies, and in accordance with the Code, the council has set additional criteria to set the time and amount of monies which will be invested in these bodies. These criteria are as stated in table 6 to this report.

#### Non-specified investments

These are any other type of investment (i.e. not defined or specified above). The identification and rationale supporting the selection of these other investments and the maximum limits to be applied are as set out in Table 6.

#### The monitoring of investment counterparties

The credit rating of counterparties will be monitored regularly. The Authority receives credit rating information (changes, rating watches and rating outlooks) from Link Treasury Services Limited (MUFG Corporate Markets Treasury Limited as of 20 January 2025) as and when ratings change, and counterparties are checked against this. On occasion ratings may be downgraded when an investment has already been made. The criteria used are such that a minor downgrading should not affect the full receipt of the principal and interest. Any counterparty failing to meet the criteria will be removed from the list by the Director of Finance, and if required new counterparties which meet the criteria will be added to the list.

#### **Accounting treatment of investments**

The accounting treatment may differ from the underlying cash transactions arising from investment decisions made by this Authority. To ensure that the Authority is protected from any adverse impact, which may arise from these differences, we will review the accounting implications of new transactions before they are undertaken.

#### **Environmental, Social and Governance (ESG) Policy**

The council recognises that Environmental, Social and Governance (ESG) issues, including climate change, can have significant future investment implications. The council therefore seeks to be a responsible investor and consider ESG risks as an important overlay to the investment process, thereby improving future sustainability of investments.

For Treasury Management deposits the 'G' governance element of ESG is the primary consideration. The council complies with regulations and guidance that prioritise Security, Liquidity and then Yield (SLY) before other investment considerations.

The three main credit rating agencies the council uses to assess the credit quality of its approved counterparties incorporate ESG factors into their credit ratings. The council may use ESG policies and other information from financial institutions with which it looks to place investments to inform Treasury decisions when options considered to be equal in terms of SLY considerations exist. Just because concerns have been registered about a company's performance on ESG issues, does not mean that investments will not be made. This is due to the primary Treasury Management duties of complying with SLY and also in order to achieve a balanced portfolio of investments in line with the counterparty limits and with the specified and non-specified investment limits set out in the Treasury Management Strategy.

The council does not directly invest in companies but, if it were to do so and there were concerns about an organisation's ESG activities, the council will seek to make

changes through active ownership and influencing. Where engagement through active ownership is not seen to be resulting in sufficient progress, the council will consider divesting.

The council is a passive investor in pooled funds. These investments will necessarily include funds with companies of varying ESG quality due to the requirement to hold all securities in the target index or to meet other investment criteria such as the credit quality of the investment type. Short-term liquidity funds of this nature must be included in the council's portfolio due to the need to fulfil other treasury management criteria such as ensuring sufficient cash balances in line with cashflow forecasts. It is important to note that ownership of a security in a company, directly or indirectly, does not signify that the council approves of all of the company's practices or its products.

The council's externally managed longer-term investments are placed with fund managers that are signatories to the United Nations Principles of Responsible Investing (UNPRI).

The council is open to investing in Social Investments - investments where social impact is delivered alongside financial return - however this must still be in line with the fundamental Treasury Management principles. The council believes that the goal of social impact is inherently compatible with generating sustainable financial returns by meeting societal needs. Any investments in this area must offer an appropriate risk/return profile.

## Appendix F

# Extension to the specific responsibilities of the S151 officer as per the Treasury Management code

The below list of specific responsibilities of the S151 officer in the 2021 Treasury Management Code has not changed. However, implicit in the changes in both codes, is a major extension of the functions of this role, especially in respect of non-financial investments, (which CIPFA has defined as being part of treasury management);

- preparation of a capital strategy to include capital expenditure, capital financing, non-financial investments and treasury management, with a long-term timeframe.
- ensuring that the capital strategy is prudent, sustainable, affordable and prudent in the long term and provides value for money
- ensuring that due diligence has been carried out on all treasury and non-financial investments and is in accordance with the risk appetite of the authority
- ensure that the authority has appropriate legal powers to undertake expenditure on non-financial assets and their financing
- ensuring the proportionality of all investments so that the authority does not undertake a level of investing which exposes the authority to an excessive level of risk compared to its financial resources
- ensuring that an adequate governance process is in place for the approval, monitoring and ongoing risk management of all non-financial investments and long term liabilities
- provision to members of a schedule of all non-treasury investments including material investments in subsidiaries, joint ventures, loans and financial guarantees
- ensuring that members are adequately informed and understand the risk exposures taken on by an authority
- ensuring that the authority has adequate expertise, either in house or externally provided, to carry out the above
- creation of Treasury Management Practices which specifically deal with how non treasury investments will be carried out and managed, to include the following
  - Risk management (TMP1 and schedules), including investment and risk management criteria for any material non-treasury investment portfolios;
  - Performance measurement and management (TMP2 and schedules), including methodology and criteria for assessing the performance and success of non-treasury investments;
  - Decision making, governance and organisation (TMP5 and schedules), including a statement of the governance requirements for decision making in relation to non-treasury investments; and arrangements to ensure that appropriate professional due diligence is carried out to support decision making;

- Reporting and management information (TMP6 and schedules), including where and how often monitoring reports are taken;
- Training and qualifications (TMP10 and schedules), including how the relevant knowledge and skills in relation to non-treasury investments will be arranged.

# Appendix G

# **GLOSSARY OF TERMS**

	The maximum amount of external debt at any one time in the
Authorised Limit	financial year.
Basis Point (BP)	1/100th of 1%, i.e. 0.01%
Base Rate	Minimum lending rate of a bank or financial institution in the UK.
Danalanan	A measure against which the investment policy or performance of a
Benchmark	fund manager can be compared.
Bill of Exchange	A financial instrument financing trade.
Callable Deposit	A deposit placed with a bank or building society at a set rate for a set amount of time. However, the borrower has the right to repay the funds on pre-agreed dates, before maturity. This decision is based on how market rates have moved since the deal was agreed. If rates have fallen the likelihood of the deposit being repaid rises, as cheaper money can be found by the borrower.
Cash Fund Management	Fund management is the management of an investment portfolio of cash on behalf of a private client or an institution, the receipts and distribution of dividends and interest, and all other administrative work in connection with the portfolio.
Certificate of Deposit (CD)	Evidence of a deposit with a specified bank or building society repayable on a fixed date. They are negotiable instruments and have a secondary market; therefore, the holder of a CD is able to sell it to a third party before the maturity of the CD.
Commercial Paper	Short-term obligations with maturities ranging from 2 to 270 days issued by banks, corporations and other borrowers. Such instruments are unsecured and usually discounted, although some may be interest bearing.
Corporate Bond	Strictly speaking, corporate bonds are those issued by companies. However, the term is used to cover all bonds other than those issued by governments in their own currencies and includes issues by companies, supranational organisations and government agencies.
Counterparty	Another (or the other) party to an agreement or other market contract (e.g. lender/borrower/writer of a swap/etc.)
CDS	Credit Default Swap – a swap designed to transfer the credit exposure of fixed income products between parties. The buyer of a credit swap receives credit protection, whereas the seller of the swap guarantees the credit worthiness of the product. By doing this, the risk of default is transferred from the holder of the fixed income security to the seller of the swap.
CFR	Capital Financing Requirement.
CIPFA	Chartered Institute of Public Finance and Accountancy.
Derivative	A contract whose value is based on the performance of an underlying financial asset, index or other investment, e.g. an option is a derivative because its value changes in relation to the performance of an underlying stock.
DMADF	Deposit Account offered by the Debt Management Office, guaranteed by the UK government.

ЕСВ	European Central Bank – sets the central interest rates in the EMU area. The ECB determines the targets itself for its interest rate setting policy; this is the keep inflation within a band of 0 to 2 per cent. It does not accept that monetary policy is to be used to manage fluctuations in unemployment and growth caused by the business cycle.
Enhanced Cash Funds	A pooled investment fund. Longer dated investment than a MMF and, unlike a MMF, enhanced cash funds have variable asset value. Assets are marked to market on a daily basis and the unit prices vary accordingly. Investments can be withdrawn on a notice basis (the length of which depends on the fund) although such funds would typically be used for investments of 3 to 6 month duration.
Equity	A share in a company with limited liability. It generally enables the holder to share in the profitability of the company through dividend payments and capital gain.
Forward Deal	The act of agreeing today to deposit funds with an institution for an agreed time limit, on an agreed future date, at an agreed rate.
Forward Deposits	Same as forward dealing (above).
Fiscal Policy	The government policy on taxation and welfare payments.
GDP	Gross Domestic Product.
Gilt	Registered British government securities giving the investor an absolute commitment from the government to honour the debt that those securities represent.
Mark to Market Accounting	Accounting on the basis of the "fair value" of an asset or liability, based on the current market price. As a result, values will change with market conditions.
Minimum Revenue Provision	This is a prudent sum set aside each year to offset the principal repayment of any loan to smooth the impact on the local taxpayer.
Money Market Fund	A well rated, highly diversified pooled investment vehicle whose assets mainly comprise of short-term instruments. It is very similar to a unit trust, however a MMF relies on loans to companies rather than share holdings.
Monetary Policy Committee (MPC)	Government body that sets the bank rate (commonly referred to as being base rate). Their primary target is to keep inflation within plus or minus 1 per cent of a central target of 2.5 per cent in two years' time from the date of the monthly meeting of the committee. Their secondary target is to support the government in maintaining high and stable levels of growth and employment.
Non-UCITS Retail Scheme (NURS) –	Undertakings for collective investments are funds authorised to be sold in the UK that are required to meet standards set by the UK services regulator. An example is property funds.
Operational Boundary	The most likely, prudent but not worst-case scenario of external debt at any one time.
Other Bonds	Pooled funds investing in a wide range of bonds.
PWLB	Public Works Loan Board.
QE	Quantitative Easing.
Retail Price Index	Measurement of the monthly change in the average level of prices at the retail level weighted by the average expenditure pattern of the average person.

# Agenda Item 8

Sovereign Issues	Bonds issued or guaranteed by nation states, but excluding UK
(Ex UK Gilts)	government bonds.
Supranational Bonds	Bonds issued by supranational bodies, e.g. European Investment Bank. The bonds – also known as Multilateral Development Bank bonds – are generally AAA rated and behave similarly to gilts, but pay a higher yield ("spread") given their relative illiquidity when compared with gilts.
Treasury Bill	Treasury bills are short-term debt instruments issued by the UK or other governments. They provide a return to the investor by virtue of being issued at a discount to their final redemption value.